

# Entrepreneurship and Small Business

This course covers essential aspects of entrepreneurship, including management, finances, and marketing. Students will gain practical insights and experience by putting themselves in the role of an entrepreneur.

### Students Will:

- Explore traits of successful entrepreneurs and effective business management
- Learn how to hire employees and create a positive company culture
- Understand financial management and marketing strategies for products and services

#### **IMPLEMENTATION**

- ✓ Grades 9-12
- ✓ Virtual or Blended Classroom
- ✓ Seamless LMS Integration

# Course Outline

Module 1: Entrepreneurship and Business

Ownership

Module 2: The Entrepreneur

Module 3: Opportunity Recognition

Module 4: Business Plans and Intellectual

**Property** 

Module 5: Marketing

Module 6: Sales

Module 7: Production and Distribution

Module 8: Financial Management



### **Certification Aligned**

This course prepares students for success on the Entrepreneurship and Small Business (ESB) certification exam from Certiport®.

# Inside the Course



### **Student-Centered Design**

Based on decades of educational research, this course is designed to maximize student learning, motivation, and achievement.



Learn more



### **Interactive Learning**

Engage students every step of the way with relevant content, interactives, videos, discussion boards, projects, and more.



### Ready for the Real World

Students become career ready when they go beyond understanding concepts to applying them in real life through practical activities.



# Learn more: Savvas.com/entrepreneuership-small-business

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